

To: All Prospective Bidders

Subject: Invitation For Bids – IFB-CO-422181-ASNMC – Advanced SATCOM Network Management Capability (ASNMC)

References:

- A. [General Bidding Instructions](#)
- B. Notification of Intent, NCIA/ACQ/2025/06658 dated 21 March 2025
- C. Request for Bidder Views, NCIA/ACQ/2025/07492 dated 5 November 2025
- D. Request for Bidder Views Amendment N° 1, NCIA/ACQ/2026/06931 dated 27 March 2026

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in an Invitation For Bids (hereafter referred to as the “Solicitation”), for the provision of: technology refresh for the existing Advanced SATCOM Network Management Capability (ASNMC) system, and its significant enhancement to support additional NATO static and deployable satellite ground terminals.
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is Wednesday, 15 July 2026 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
 - 4.1. Book I: Bidding Instructions
 - a. General Bidding Instructions
 - b. Project-Specific Bidding Instructions
 - 4.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement Specification
5. The security classification of this Solicitation is NATO UNCLASSIFIED. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.
6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company's intention to bid. Your company is not bound by its initial decision and if you

decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.
8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
9. The reference for this Solicitation is IFB-CO-422181-ASNMC, and all correspondence concerning this Solicitation shall reference this number.
10. The Point of Contact for this Solicitation is Ms Viktorija Navikaitė, NCIA Senior Contracting Officer who may be reached at: IFB-CO-422181-ASNMC@ncia.nato.int
11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

**Viktorija
Navikaite** Digitally signed by
Viktorija Navikaite
Date: 2026.04.22
15:39:34 +02'00'

Viktorija Navikaitė
Senior Contracting Officer

Enclosures:

Attachment A to IFB-CO-422181-ASNMC: Acknowledgement of Receipt of Solicitation
Attachment B to IFB-CO-422181-ASNMC: Distribution List
Attachment C to IFB-CO-422181-ASNMC: Bidders List

**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

Attached separately as a PDF form.

**ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-422181-ASNMC**

NATO Delegation (Attn: Infrastructure Adviser):

- | | | |
|-------------|-----------------|--------------------|
| 1. Albania | 11. Greece | 21. Portugal |
| 2. Belgium | 12. Hungary | 22. Romania |
| 3. Bulgaria | 13. Iceland | 23. Slovakia |
| 4. Canada | 14. Italy | 24. Slovenia |
| 5. Croatia | 15. Latvia | 25. Spain |
| 6. Czechia | 16. Lithuania | 26. Türkiye |
| 7. Denmark | 17. Luxembourg | 27. United Kingdom |
| 8. Estonia | 18. Netherlands | 28. United States |
| 9. France | 19. Norway | |
| 10. Germany | 20. Poland | |

NATEXs of the above listed Participating Countries