



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)  
Pre-Solicitation Notice  
NATO Competitive Procurement**

**Data Centric Security Milestone 1 – Basic Labelling**

**NCIA Reference #: RFQ-CO-424368-DCS**

**Date of NPO Publication: 04/06/2026**

**Anticipated Solicitation Release Date: 15/06/2026**

**Anticipated Solicitation Closing Date: 06/07/2026**

**Anticipated Contract Award Date: 31/07/2026**

**Rough Order of Magnitude<sup>1</sup>: EUR 1,300,000.00**

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<sup>1</sup> This Rough Order of Magnitude is informational only and reflects NCIA's estimate. Actual contract value may vary based on competitive submissions.

## **Introduction**

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### **1. Title of Procurement Opportunity**

Data Centric Security Milestone 1 – Basic Labelling

### **2. Description of Requirement**

NCI Agency was mandated to provide NATO with the necessary capability enhancements to facilitate labelling of the Federated Mission Networking (FMN) Spiral 4 Core and Distributed Collaboration Services on the Operational Network. NCI Agency intends to procure a Commercial-Off-The-Shelf (COTS) software labelling tool to target informal email and Microsoft Office Documents.

The purpose of this project is to perform COTS adaptation and independent verification and validation testing (including security validation) to ensure that the selected COTS solution meets the compliancy requirements with the current NATO Labelling standards ADatP-4774, ADatP-4778 & ADatP-5636 and provide the required metadata labelling capabilities for FMN.

The main adaptation required for the COTS is the specification and implementation of a Metadata Binding Service API to enable core metadata functionalities ensuring interoperability and service federation.

The evaluation methodology for the selection of the winning bid will be Lowest Complaint. The main selection criteria will be:

- Demonstrate the ability to be compliant with NATO Labelling standards ADatP-4774, ADatP-4778 & ADatP-5636.
- Demonstrate existing deployments of the current COTS solution as part of metadata binding capabilities in classified environments (NATO or National).
- Demonstrate potential to specify and implement interoperable and federated API services following FMN specifications.
- The license model pricing, including explicit references to the Contractor's existing product list.
- Potential of the final COTS deliverables to serve in interoperability experimentation led by Allied Command Transformation (ACT).

**3. Vendor Eligibility**

- a. Participation in this Procurement Opportunity is restricted to vendors from participating NATO nations.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

**4. Access to Solicitation Documentation**

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Signing in or Registering to the NCIA NEO eProcurement platform ([link](#)). Vendors who are not yet registered are strongly encouraged to complete pre-registration in advance. The bidding period may not be extended to accommodate new vendor registrations.

**5. Security Requirements**

- a. National authorities are advised that the IFB is anticipated to be NATO UNCLASSIFIED.
- b. For the performance of the contract, the security classification is NATO RESTRICTED.

**6. Language of Solicitation and Bid Submission**

- a. Solicitation Documentation and Proposal Submission Language(s): English

**7. Additional Engagement Opportunities**

No additional engagement activities will be organized for the purpose of this Contract.

**End of Notification**