

Notification of Intent - BOA Announcement

Method: Basic Ordering Agreement (BOA)

PROVIDE SATCOM GROUND SEGMENT BASEBAND SYSTEMS – Provision of non-protected Modems (WP1)

NCI Agency Reference #: RFQ-CO-423232-SGSBS-WP1

Estimated Amount: 8,807,400 EUR

Solicitation Release Date: Anticipated on 28 March 2024

Solicitation Closing Date: Anticipated on 31 May 2024

Contract Award Date: Anticipated on 30 September 2024

Competition Type: BOA Lowest Priced Technically Compliant

The NCI Agency is seeking the procurement of non-protected modems - Super High Frequency (SHF) Military Satellite Communications (MILSATCOM) Frequency Division Multiple Access (FDMA) Next Generation modems (Non-Electronic Protective Measures) and associated services.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact

Irina Barabancea, Contracting Officer

RFQ-CO-423232-SGSBS-WP1@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. List of Prospective Bidders

Annex A – Summary of Requirements

Project No. 2016/OCM03119, CP9A0130

1. Project Objective

Under Capability Package 9A0130 Project OCM03119, Provide SATCOM Ground Segment Baseband Systems, NATO is procuring SATCOM modems and network equipment (routers and switches) to be installed across the fleet of NATO static, transportable and deployable ground terminals. The equipment procured will be physically and functionally integrated by NATO or third party contractors and will be used for the following purposes and in support of the associated SATCOM network architectures:

- Frequency Division Multiple Access (FDMA) trunk-based reach-back links, high capacity, with fixed or adaptive rate, point to point (Single-channel per Carrier, SCPC);
- Frequency Division Multiple Access (FDMA) trunk-based intra-theatre backbone links, high capacity, with fixed or adaptive rate, point to multipoint (Multi-channel per Carrier, MCPC), enabling partial or full mesh connectivity.

2. Scope of Work

The scope is the procurement of non-protected modems with the below listed functions:

- the highest possible performance in terms of bandwidth;
- rack mounted and Small Form Factor Modems (SFFM);
- increased security through the use of TRANSEC;
- versatility and configuration flexibility;
- simplicity of installation, configuration, operation and maintenance;
- minimum physical footprint, through high density of hardware integration, for both the infrastructure and the deployable versions;
- upgradability through re-programmability (i.e. ability to incorporate new or upgrade existing waveforms as they emerge or evolve);
- high reliability and availability to minimize the overall lifecycle cost;
- support for operation in stringent environmental conditions to enable integration in deployable equipment.

Project Management, Testing and Acceptance, Integrated Logistics Support, Quality Assurance and Configuration Management activities are included in the scope of this procurement.

3. Period of Performance

The Period of Performance is anticipated to start in Q3 2024 and end in Q3 2026. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. TRANSEC Certificate

During the solicitation/bidding phase, the Bidder shall either provide the evidence that the **TRANSEC implementation is certified by the appropriate National CIS Security Authority (NCSA)**, ex. NIST FIPS-140-3 Level 2 for USA, for the protection of unclassified information, **or provide evidence that there is an ongoing active process by the Bidder in obtaining** the TRANSEC Certificate/ Letter certification by their National CIS Security Authority (NCSA), in accordance with Table 8 of the CIS Security Technical and Implementation Directive for Transmission Security (TRANSEC), AC/322-D/0049-REV1. Such evidence shall include enrolment in, or positive results from, a National CIS Security Authority (NCSA) and/or approved third party lab in accordance with National policies and procedures. The final certificate will be required during Contract execution, before equipment's acceptance by the Purchaser.

5. Warranty and O&M Support

- a. Following acceptance of the last Provisional System Acceptance (PSA), the contract will require a minimum of 1 (one) year warranty for any equipment delivered.
- b. The contract is expected to include In-Service-Support (ISS) as an evaluated option, following Final System Acceptance (FSA)/End of warranty.

Annex B – List of Prospective Bidders

Country	Vendor
BELGIUM	BLACK BOX NETWORK SERVICES NV Magnobel BVBA BT Global Services Belgium bvba BREVCO SERVICES S.C.S. PwC Enterprise Advisory BV EURO CITY BVBA Accenture NV/SA Telenet BV
BULGARIA	TechnoLogica EAD Lirex BG Ltd
CANADA	MDOS Consulting Inc. Sabytel Technologies Inc Magnari Inc.
CROATIA	Span d.d KING ICT d.o.o Croatel d.o.o. INSig2 d.o.o. Odasiljaci i veze d.o.o Infigo IS d.o.o Ericsson Nikola Tesla d.d.
FRANCE	THALES SIX GTS France S.A.S Telespazio France
GERMANY	Aware7 GmbH European Space Imaging GmbH INTEC Industrie-Technik GmbH & Co KG CGI Deutschland B.V. & Co. KG

	<p>GBS Tempest & Service GmbH init AG fur Digitale Kommunikation BECHTLE GmbH & Co.KG</p>
GREECE	<p>Scytalys S.A WHITESTEPS TECHNOLOGIES S.A.</p>
HUNGARY	<p>EURO ONE Szamitastechnikai ZrT Kontron Hungary Kft Sysman Information Technologies</p>
ITALY	<p>Netgroup S.p.A. Leonardo SpA</p>
LATVIA	<p>DATI Group SIA I SIA</p>
LITHUANIA	<p>UAB Elsis TS</p>
NETHERLANDS	<p>Concanon BV SOLITEE B.V. IMAGEM NL B.V. Truedata BV HET IT BV</p>
NORWAY	<p>Airbus Defence and Space AS</p>
POLAND	<p>IURIDICO Legal & Financial Translations Sp. z o.o TEL DAT Sp.z.o.o. sp.k Comp S.A Transition Technologies MS S.A VECTOR SYNERGY SP. Z O.O. ISCG Sp. z.o.o EXENCE SA JAKUSZ Sp. z o.o.</p>
PORTUGAL	<p>BINNGRO-Smart Technologies</p>

	<p>ESRI Portugal</p> <p>Indra Sistemas Portugal S.A.</p> <p>Link Consulting</p> <p>Warpcom Services, S.A.</p> <p>BRIDGE351, LDA.</p>
ROMANIA	<p>MARCTEL - S.I.T. SRL</p> <p>Kransz Wald Srl</p> <p>Intensec RO SRL</p>
SLOVAKIA	<p>Aliter Technologies a.s</p>
SPAIN	<p>Netmetrix Solutions S.L</p> <p>Global Tradecraft Intelligence</p> <p>Hisdesat Servicios Estrategicos</p> <p>KRC Espanola S.A</p> <p>NTT Data Spain , S.L.U</p> <p>Coteco Informatica Internacional</p> <p>MECANICAS BOLEA S.A.</p> <p>KRC Avionics Ingenieria y Apoyo, SL</p> <p>Deloitte Consulting S.L.U.</p> <p>Thales Espana Sistemas S.A.U.</p> <p>DANIMA INGENIERÍA AMBIETNAL</p> <p>FUTURE SPACE, S.A.</p>
TÜRKİYE	<p>ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş</p> <p>OBSS Teknoloji Anonim Sirketi</p> <p>ONUR Yüksek Teknoloji A.S.</p>
UNITED KINGDOM	<p>Total IA Ltd</p> <p>Spektrum Management Group Ltd</p> <p>Nexor Ltd.</p> <p>Teledyne Paradise Datacom</p>

UNITED STATES	Comtech Satellite Network Technologies Business Integra Technology Solutions Raytheon Technologies (RTX) Leidos, Inc. EMW, Inc. OMNI Consulting Solutions Accelera Solutions, Inc Tivix, Inc GLOBECOMM SYSTEMS INC Boston Government Services UltiSat, Inc. Arrow Shield Dynamics, LLC Pifinity Inc NMH Tech, Inc. Trace Systems Inc. Datum Systems, Inc.
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