

NCIA/ACQ/2022/07231
17 October 2022

Announcement of pending BOA Competition

Provision of VTC Codecs

RFQ-CO-115785-VTC

Estimated Value: EUR 950K

RFQ Estimated release date: 26 October 2022

Estimated Bid Closing Date: 9 November 2022

The NCI Agency is seeking the acquisition of POLY VTC CODECs.

The prospective Bidders List is attached. Interested companies already holding an active BOA with the NCI Agency may contact the below Point of Contact for inclusion in the Bidders List.

NCI Agency POC: Sarah Hazebroek

E-mail: sarah.hazebroek@ncia.nato.int

Attachment(s):

Annex A - Summary of the Requirements

Annex B – Prospective Bidders List

ANNEX A – SUMMARY OF REQUIREMENTS – RFQ-CO-115785-VTC

Introduction

The purpose of this Basic Ordering Agreement (BOA) relates to the procurement of POLY VTC CODECs. These will be used for refreshing existing POLYCOM VTC CODECs that are supporting the NATO-Wide Secure Voice Service.

Scope

The scope of this intended BOA competition encompasses the procurement of a large number of POLY VTC CODECs of 3 different types, including the Poly Plus (Poly+) 1 year maintenance support.

Delivery of the procured supplies is expected DDP (Delivery Duty Paid) at the NATO CIS Support Sustainment Centre (CSSC) in Brunssum (The Netherlands).

ANNEX B – PROSPECTIVE BIDDERS LIST – RFQ-CO-115785-VTC

Country	Vendor
BELGIUM	ATOS Avaya Inc. Brevco Services Proximus NV Thales S.A. UNIFY COMMUNICATIONS
BULGARIA	2C-Trifonov & Co
CANADA	ADGA Group Consultants, Inc. General Dynamics Mission Systems-Canada Norsat International Inc. Rimpac Consultants Inc.
CROATIA	Prospectus d.o.o. VERSO ALTIMA d.o.o.
CZECHIA	GTS Czech, s.r.o. Techniserv, s.r.o.
DENMARK	Integra Consult A/S SAAB Danmark A/S Terna A/S
FRANCE	ASTRIUM Airbus Defence and Space SAS Altran technologies_ASD Paris INEO Defense THALES SIX GTS FRANCE
GERMANY	CONET Solutions GmbH Lambda-Space GmbH ML Consulting GmbH Rohde & Schwarz GmbH & Co. KG
GREECE	ISI Hellas SA SSA S.A.
ITALY	NETGROUP SIRTI SpA
LATVIA	Belss Ltd
LUXEMBOURG	NTT LUXEMBOURG PSF SA SNOWBALL TECHNOLOGY SARL
NETHERLANDS	Castor Networks B.V.

Country	Vendor
NETHERLANDS	Eurotempest BV Gannexion B.V. Network Innovations B.V. Tucana Telecom B.V. UNI Business Centre BV
NORWAY	Airbus Defence and Space AS Ceragon Networks AS (ex Nera Networks) Kongsberg Defence & Aerospace AS
POLAND	EXATEL S.A. Military Communication Institute OBR Centrum Techniki Morskiej VOL Sp. z o.o. Sp.k. Vector Synergy Sp. z o.o.
SPAIN	Epicom S.A. INETUM Indra Sistemas S.A.
TURKIYE	Ayesas Aydin Yazilim Ve Elektronik Sanayi Anonim Sirketi Simsoft Bilgi Teknolojileri Limited ʒirketi Tubitak Bilgem Trkiye Bilimsel Ve Teknolojik Araptırma Kurumu Baþkanliđı
UNITED KINGDOM	Centerprise International Ltd Elbit Systems UK Steatite Limited Storm Technologies Ltd
UNITED STATES	Booz Allen & Hamilton Inc DME Corporation EMW, Inc. Emerging Markets Communications (EMC) Equant Intelsat General Corporation Mutual Telecom Services Inc. One Diversified, LLC Rapiscan Systems, Inc SAIC Unisys Corporation
Total :	69